

Review of Lusha.com

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Introduction

This report provides a review of the key factors that influence the SEO and usability of your website.

The homepage rank is a grade on a 100-point scale that represents your Internet Marketing Effectiveness. The algorithm is based on 70 criteria including search engine data, website structure, site performance and others. A rank lower than 40 means that there are a lot of areas to improve. A rank above 70 is a good mark and means that your website is probably well optimized.

Internal pages are ranked on a scale of A+ through E and are based on an analysis of nearly 30 criteria.

Our reports provide actionable advice to improve a site's business objectives.

Please contact us for more information.

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Search Engine Optimization

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Good



To Improve



Errors



Not Important



Hard to solve



Little tough to solve



Easy to solve



No action necessary

✔ **Title Tag** Lusha | B2B Database, Company Contacts & Business Leads
⚙️⚙️⚙️
Length: 55 character(s)

Ideally, your title tag should contain between 10 and 70 characters (spaces included).

Make sure your title is explicit and contains your most important keywords.

Be sure that each page has a unique title.

✔ **Meta Description** Lusha provides high quality, unique premium data where you need it most: On social networks, the web, Salesforce or directly on your product.
⚙️⚙️⚙️
Length: 141 character(s)

Meta descriptions contains between 100 and 300 characters (spaces included).

It allow you to influence how your web pages are described and displayed in search results.

Ensure that all of your web pages have a unique meta description that is explicit and contains your most important keywords (these appear in bold when they match part or all of the user's search query).

A good meta description acts as an organic advertisement, so use enticing messaging with a clear call to action to maximize click-through rate.

⊙ **Meta Keywords** No Keywords
⚙️⚙️⚙️

Meta Keywords are a specific type of meta tag that appear in the HTML code of a Web page and help tell search engines what the topic of the page is.

However, google can't use meta keywords.

[Lusha | B2B Database, Company Contacts & Business Leads](#)

[lusha.com/](#)

Lusha provides high quality, unique premium data where you need it most: On social networks, the web, Salesforce or directly on your product.

This is an example of what your Title Tag and Meta Description will look like in Google search results.

While Title Tags & Meta Descriptions are used to build the search result listings, the search engines may create their own if they are missing, not well written, or not relevant to the content on the page.

Title Tags and Meta Descriptions are cut short if they are too long, so it's important to stay within the suggested character limits.

<H1>	<H2>	<H3>	<H4>	<H5>	<H6>
1	23	20	1	0	0

- <H1> Find and close your next customer </H1>
- <H2> Reach your ideal customers when they are most likely to buy with: </H2>
- <H2> Spend more time selling </H2>
- <H2> Top revenue teams rely on Lusha to smash their goals </H2>
- <H2> Reach all your ideal customers from one place </H2>
- <H2> Get laser-focused lists </H2>
- <H2> Prospect from anywhere </H2>
- <H2> CRM Data Enrichment </H2>
- <H2> Enrich any database </H2>
- <H2> Reach prospects with AI email sequences </H2>
- <H2> Run your sales cycles like a sprint </H2>
- <H2> Data privacy you can't get elsewhere </H2>
- <H2> The freshest data you can find </H2>
- <H2> Laser target your next best customer with all the right data attributes </H2>
- <H2> Here's what our customers say </H2>
- <H2> Top-rated sales intelligence for any company size </H2>
- <H2> Reach your ideal customer with Lusha </H2>
- <H2> Reach more decision-makers with Scale plans </H2>
- <H2> Reach more decision-makers with Scale plans </H2>
- <H2> Products </H2>
- <H2> Company </H2>
- <H2> Information </H2>
- <H2> Legal </H2>
- <H2> Resources </H2>
- <H3> Intent </H3>
- <H3> Job Change Filter and Alerts </H3>
- <H3> Technology Filter </H3>
- <H3> Unrivaled data quality </H3>
- <H3> Prospect stronger </H3>
- <H3> Ramp reps faster </H3>
- <H3> 3X </H3>

<H3> 25% </H3>
<H3> 1000% </H3>
<H3> 10X </H3>
<H3> 142% </H3>
<H3> Platform </H3>
<H3> Extension </H3>
<H3> Enrich </H3>
<H3> API </H3>
<H3> Engage </H3>
<H3> Pinpoint your ideal customer </H3>
<H3> Enrich your entire CRM </H3>
<H3> Search smarter every time </H3>
<H3> In the meantime, you can prospect with Lusha. </H3>
<H4> Contact sales </H4>

Use your keywords in the headings and make sure the first level (H1) includes your most important keywords. Never duplicate your title tag content in your header tag.

While it is important to ensure every page has an H1 tag, never include more than one per page. Instead, use multiple H2 - H6 tags.

Keywords Cloud

data 20 sales 18 lusha 15 contact 13 reach 11
 company 11 accurate 9 ideal 8 more 8 prospecting 7
 free 7 email 7 support 6 based 6 build 6

This Keyword Cloud provides an insight into the frequency of keyword usage within the page.


It's important to carry out keyword research to get an understanding of the keywords that your audience is using. There are a number of keyword research tools available online to help you choose which keywords to target.

Keyword Consistency

Keywords	Freq	Title	Desc	<H>
data	20	✓	✓	✓
sales	18	✗	✓	✓
lusha	15	✓	✓	✓
contact	13	✓	✗	✓
reach	11	✗	✗	✓
company	11	✓	✗	✓
accurate	9	✗	✗	✗
ideal	8	✗	✗	✓
more	8	✗	✗	✓
prospecting	7	✗	✗	✗
free	7	✗	✗	✗
email	7	✗	✗	✓
support	6	✗	✗	✗
based	6	✗	✗	✗
build	6	✗	✗	✗

This table highlights the importance of being consistent with your use of keywords.

To improve the chance of ranking well in search results for a specific keyword, make sure you include it in some or all of the following: page URL, page content, title tag, meta description, header tags, image alt attributes, internal link anchor text and backlink anchor text.

We found 97 images on this web page
 42 ALT attributes are empty or missing.

<https://www.lusha.com/wp-content/themes/lusha/assets/img/global/icons/hamburger.svg>
<https://www.lusha.com/wp-content/uploads/2023/04/Menu-promotion-Contact-sales.svg>
<https://www.lusha.com/wp-content/uploads/2023/04/Menu-promotion-Contact-sales.svg>
<https://www.lusha.com/wp-content/uploads/2024/07/Flex-search-3-176x92.png>
https://www.lusha.com/wp-content/uploads/2023/02/Fight-Night_-Man-vs.-ChatGPT-What-Our-Data-Says_desktop.svg
<https://www.lusha.com/wp-content/uploads/2022/03/ratings.svg>
https://www.lusha.com/wp-content/uploads/2023/02/feature_icon_1.svg
https://www.lusha.com/wp-content/uploads/2023/02/feature_icon_2.svg
https://www.lusha.com/wp-content/uploads/2023/02/feature_icon_3.svg
https://www.lusha.com/wp-content/uploads/2023/07/outbound_features_1.png
https://www.lusha.com/wp-content/uploads/2023/07/outbound_features_2.png
https://www.lusha.com/wp-content/uploads/2023/07/outbound_features_3.png
<https://www.lusha.com/wp-content/uploads/2022/03/Unrivaled-data-quality.svg>
<https://www.lusha.com/wp-content/uploads/2022/03/Prospect-stronger-desktop.svg>
<https://www.lusha.com/wp-content/uploads/2022/03/Ramp-reps-faster.svg>
<https://www.lusha.com/wp-content/uploads/2024/03/Platform-690x431-1-1.png>
<https://www.lusha.com/wp-content/uploads/2024/03/Extension-690x431-2.png>
<https://www.lusha.com/wp-content/uploads/2024/03/Enrich-690x431-1-1.png>
<https://www.lusha.com/wp-content/uploads/2024/03/API-690x431-2.png>
<https://www.lusha.com/wp-content/uploads/2024/11/Engage-690x431-1.png>
<https://www.lusha.com/wp-content/uploads/2022/11/companylocationpu.svg>
<https://www.lusha.com/wp-content/uploads/2022/11/Contactphonepu.svg>
<https://www.lusha.com/wp-content/uploads/2022/07/Frame-1344.png>
<https://www.lusha.com/wp-content/uploads/2022/03/1-Rated-sales-intelligence-for-any-company-size.svg>
<https://www.lusha.com/wp-content/uploads/2023/11/enterprise.svg>
<https://www.lusha.com/wp-content/uploads/2023/11/eurorope-.svg>
<https://www.lusha.com/wp-content/uploads/2023/11/medal-9.svg>
<https://www.lusha.com/wp-content/uploads/2023/11/medal-10.svg>
https://www.lusha.com/wp-content/uploads/2022/04/boxed_checkmark-green.svg
https://www.lusha.com/wp-content/uploads/2022/04/boxed_checkmark-green.svg
https://www.lusha.com/wp-content/uploads/2022/04/boxed_checkmark-green.svg
<https://www.lusha.com/wp-content/uploads/2024/11/Amazon-logo-150x50px.svg>
<https://www.lusha.com/wp-content/uploads/2024/11/Google-logo-150x50px.svg>
<https://www.lusha.com/wp-content/uploads/2024/11/Microsoft-logo-150x50px.svg>
<https://www.lusha.com/wp-content/uploads/2024/11/Salesforce-logo-150x50px.svg>
<https://www.lusha.com/wp-content/uploads/2024/11/Spotify-logo-150x50px.svg>
<https://www.lusha.com/wp-content/uploads/2024/10/Group-1597883508.svg>
<https://www.lusha.com/wp-content/uploads/2024/10/Group-1597883509.svg>
<https://www.lusha.com/wp-content/uploads/2024/10/Group-1597883510.svg>
<https://www.lusha.com/wp-content/plugins/contact-form-7-multi-step-pro/assets/frontend/img/loader.svg>
<https://www.lusha.com/wp-content/plugins/contact-form-7-multi-step-pro/assets/frontend/img/loader.svg>
https://www.lusha.com/wp-content/uploads/2022/04/product_consultants.png

Alternative text is used to describe images to give the search engine crawlers (and the visually impaired).

Also, more information to help them understand images, which can help them to appear in Google Images search results.



Text/HTML Ratio



HTML to Text Ratio is: **7.67%**

Text content size 9490 bytes

Total HTML size 123727 bytes

Code to text ratio represents the percentage of actual text on a web page compared to the percentage of HTML code, and it is used by search engines to calculate the relevancy of a web page.

A higher code to text ratio will increase your chances of getting a better rank in search engine results.



GZIP compression



Oh No! GZIP is not enabled.



✘ Your webpage size is 24 KB, could be compressed upto 10 KB using GZIP (58.4 % size savings)

Gzip is a method of compressing files (making them smaller) for faster network transfers.



It allows to reduce the size of web pages and any other typical web files to about 30% or less of its original size before it transfer.

 **IP Canonicalization** No your domain IP 99.83.201.42 does not redirect to lusha.com


To check this for your website, enter your IP address in the browser and see if your site loads with the IP address. Ideally, the IP should redirect to your website's URL or to a page from your website hosting provider. If it does not redirect, you should do an htaccess 301 redirect to make sure the IP does not get indexed.

 **URL Rewrite** Good, all URLs look clean and friendly


Your site's URLs contain unnecessary elements that make them look complicated. A URL must be easy to read and remember for users. Search engines need URLs to be clean and include your page's most important keywords. Clean URLs are also useful when shared on social media as they explain the page's content.

 **Underscores in the URLs** Oh no, you are using underscores (these_are_underscores) in your URLs


Great, you are not using ?underscores (these_are_underscores) in your URLs. While Google treats hyphens as word separators, it does not for underscores.

✔ **WWW Resolve** Great, a redirect is in place to redirect traffic from your non-preferred domain.
⚙️⚙️⚙️

Redirecting requests from a non-preferred domain is important because search engines consider URLs with and without "www" as two different websites.

✔ **XML Sitemap** Good, you have XML Sitemap file!
⚙️⚙️⚙️ <http://lusha.com/sitemap.xml>



A robots.txt file allows you to restrict the access of search engine robots that crawl the web and it can prevent these robots from accessing specific directories and pages. It also specifies where the XML sitemap file is located.
You can check for errors in your robots.txt file using Google Search Console (formerly Webmaster Tools) by selecting 'Robots.txt Tester' under 'Crawl'. This also allows you to test individual pages to make sure that Googlebot has the appropriate access.

✔ **Robots.txt** Good, you have Robots.txt file!
⚙️⚙️⚙️ <http://lusha.com/robots.txt>



A sitemap lists URLs that are available for crawling and can include additional information like your site's latest updates, frequency of changes and importance of the URLs. This allows search engines to crawl the site more intelligently.
We recommend that you generate an XML sitemap for your website and submit it to both Google Search Console and Bing Webmaster Tools. It is also good practice to specify your sitemap's location in your robots.txt file.

 **Embedded Objects** Perfect, no embedded objects has been detected on this page


Embedded Objects such as Flash. It should only be used for specific enhancements.
Although Flash content often looks nicer, it cannot be properly indexed by search engines.
Avoid full Flash websites to maximize SEO.

 **Iframe** Oh no, iframe content has been detected on this page


Frames can cause problems on your web page because search engines will not crawl or index the content within them.
Avoid frames whenever possible and use a NoFrames tag if you must use them.

 **Domain Registration** Exactly how many years and months


Domain Age: 25 Years, 135 Days

Created Date: 9th-Jul-1999

Updated Date: 4th-Jun-2024

Expiry Date: 9th-Jul-2025

Domain age matters to a certain extent and newer domains generally struggle to get indexed and rank high in search results for their first few months (depending on other associated ranking factors). Consider buying a second-hand domain name.
Do you know that you can register your domain for up to 10 years? By doing so, you will show the world that you are serious about your business.

✔ **Indexed Pages**
⚙️⚙️⚙️

Indexed pages in search engines

449,000 Page(s)

This is the number of pages that we have discovered on your website.

A low number can indicate that bots are unable to discover your webpages, which is a common cause of a bad site architecture & internal linking, or you're unknowingly preventing bots and search engines from crawling & indexing your pages.

✘ **Backlinks Counter**
⚙️⚙️⚙️

Number of backlinks to your website

0 Backlink(s)

Backlinks are links that point to your website from other websites. They are like letters of recommendation for your site.

Since this factor is crucial to SEO, you should have a strategy to improve the quantity and quality of backlinks.



URL

http://lusha.com
Length: 5 characters

Keep your URLs short and avoid long domain names when possible.

A descriptive URL is better recognized by search engines.

A user should be able to look at the address bar and make an accurate guess about the content of the page before reaching it (e.g., <http://www.mysite.com/en/products>).



Favicon

 Great, your website has a favicon.

Favicons improve a brand's visibility.

As a favicon is especially important for users bookmarking your website, make sure it is consistent with your brand.



Custom 404 Page

Great, your website has a custom 404 error page.

When a visitor encounters a 404 File Not Found error on your site, you're on the verge of losing the visitor that you've worked so hard to obtain through the search engines and third party links.

Creating your custom 404 error page allows you to minimize the number of visitors lost that way.

✔ **Page Size**
⚙️⚙️⚙️

24 KB (World Wide Web average is 320 Kb)

Two of the main reasons for an increase in page size are images and JavaScript files.

Page size affects the speed of your website; try to keep your page size below 2 Mb.

Tip: Use images with a small size and optimize their download with gzip.

✔ **Load Time**
⚙️⚙️⚙️

0.49 second(s)

Site speed is an important factor for ranking high in Google search results and enriching the user experience.

Resources: Check out Google's developer tutorials for tips on how to to make your website run faster.

✔ **Language**
⚙️⚙️⚙️

Good, you have declared your language
Declared Language: English

Make sure your declared language is the same as the language detected by Google

Also, define the language of the content in each page's HTML code.

Domain Availability

Domains (TLD)	Status
lusha.net	Already Registered
lusha.org	Already Registered
lusha.biz	Already Registered
lusha.us	Already Registered
lusha.info	Already Registered

Register the various extensions of your domain to protect your brand from cybersquatters.

Typo Availability

Domains (TLD)	Status
pusha.com	Already Registered
ousha.com	Already Registered
iusha.com	Already Registered
kusha.com	Already Registered
musha.com	Already Registered

Register the various typos of your domain to protect your brand from cybersquatters.



Email Privacy

Good, no email address has been found in plain text.



We don't recommend adding plain text/linked email addresses to your webpages.

As malicious bots scrape the web in search of email addresses to spam. Instead, consider using a contact form.





Safe Browsing



The website is not blacklisted and looks safe to use.



Safe Browsing to identify unsafe websites and notify users and webmasters so they can protect themselves from harm.

 **Mobile Friendliness** Oh No! This page is not mobile-friendly.
 Your mobile friendly score is 0/100

Mobile Friendliness refers to the usability aspects of your mobile website, which Google uses as a ranking signal in mobile search results.

 **Mobile Compatibility** Bad, embedded objects detected.


Embedded Objects such as Flash, Silverlight or Java. It should only be used for specific enhancements.
But avoid using Embedded Objects, so your content can be accessed on all devices.

Mobile View



The number of people using the Mobile Web is huge; over 75 percent of consumers have access to smartphones. ??

Your website should look nice on the most popular mobile devices.

Tip: Use an analytics tool to track mobile usage of your website.

Server IP

Server IP	Server Location	Service Provider
99.83.201.42	Not Available	Not Available

Your server's IP address has little impact on your SEO. Nevertheless, try to host your website on a server which is geographically close to your visitors.

Search engines take the geolocation of a server into account as well as the server speed.

Speed Tips

Tips for authoring fast-loading HTML pages:

- ✘ Too bad, your website has too many CSS files.
- ✘ Too bad, your website has too many JavaScript files.
- ✔ Perfect, your website doesn't use nested tables.
- ✘ Too bad, your website is using inline styles.

Website speed has a huge impact on performance, affecting user experience, conversion rates and even rankings.

By reducing page load-times, users are less likely to get distracted and the search engines are more likely to reward you by ranking your pages higher in the SERPs.

Conversion rates are far higher for websites that load faster than their slower competitors.

Analytics

Perfect, We detect an analytics tool installed on this website.

Web analytics let you measure visitor activity on your website.

You should have at least one analytics tool installed, but It can also be good to install a second in order to cross-check the data.

 **Doc Type**


Your Web Page doctype is HTML 5

The Doctype is used to instruct web browsers about the document type being used.

For example, what version of HTML the page is written in.

Declaring a doctype helps web browsers to render content correctly.

 **W3C Validity**


W3C not validated

W3C is a consortium that sets web standards.

Using valid markup that contains no errors is important because syntax errors can make your page difficult for search engines to index.

Run the W3C validation service whenever changes are made to your website's code.



 **Encoding**


Great, language/character encoding is specified: UTF-8



Specifying language/character encoding can prevent problems with the rendering of special characters.

Social Data

Your social media status

 Facebook:  LushaData

 Twitter:  LushaData

 Instagram:  Lifeatlusha

Social data refers to data individuals create that is knowingly and voluntarily shared by them.

Cost and overhead previously rendered this semi-public form of communication unfeasible.

But advances in social networking technology from 2004-2010 has made broader concepts of sharing possible.

Traffic Rank No Global Rank
⚙️⚙️⚙️

A low rank means that your website gets a lot of visitors.

Your Alexa Rank is a good estimate of the worldwide traffic to your website, although it is not 100 percent accurate.

Visitors Localization Your website is popular on following countries:
⚙️⚙️⚙️

Popularity at	None
Regional Rank	None

We recommend that you book the domain names for the countries where your website is popular.

This will prevent potential competitors from registering these domains and taking advantage of your reputation in such countries.

Estimated Worth \$10 USD
⚙️⚙️⚙️

Just a estimated worth of your website based on Alexa Rank.

In-Page Links

We found a total of 68 links including both internal & external links of your site

Anchor	Type	Follow
No Anchor Text	Internal Links	Dofollow
The Platform Discover your personal prospecting hub.	Internal Links	Dofollow
Our Data Fresh and accurate data at your fingertips.	Internal Links	Dofollow
Trust Center Learn how we support privacy, compliance, and security.	Internal Links	Dofollow
Prospecting Create your ideal filter based prospecting list.	Internal Links	Dofollow
API Enrich data in any database, system, or app.	Internal Links	Dofollow
Extension Find prospects on LinkedIn + anywhere on the web.	Internal Links	Dofollow
Buyer Intelligence Target buyers based on intent data.	Internal Links	Dofollow
Enrichment Automatically enrich your CRM data.	Internal Links	Dofollow
Integrations Integrate into your existing workflows with one click.	Internal Links	Dofollow
Engage Connect with your prospects directly from Lusha.	Internal Links	Dofollow
Contact Sales>>	Internal Links	Dofollow
Sales Build a high-performing sales pipeline.	Internal Links	Dofollow
Marketing Build your ideal audience.	Internal Links	Dofollow
RevOps Automate your team's data enrichment	Internal Links	Dofollow
Recruiting Reach out directly to prospecting talents.	Internal Links	Dofollow
Enterprise For teams making big moves.	Internal Links	Dofollow
SMB Scale your sales at any size.	Internal Links	Dofollow
Customer Stories See how companies use Lusha to hit their goals.	Internal Links	Dofollow
The Competition Comparing alternatives? See how Lusha stacks up.	Internal Links	Dofollow
Pricing	Internal Links	Dofollow
About Learn more about what makes Lusha tick.	Internal Links	Dofollow
Affiliates Apply to Lusha's affiliate program	Internal Links	Dofollow
Community Our community keeps our database up-to-date.	Internal Links	Dofollow
Blog Learn from Lusha's sales and marketing experts.	Internal Links	Dofollow
Glossary Learn the sales jargon that actually matters.	Internal Links	Dofollow
Revenue Calculator Quantify the impact we can have on your business.	Internal Links	Dofollow
Free Sales Script Generator Build personalized sales scripts.	Internal Links	Dofollow
Lusha Flex Search: The Future of Prospecting	Internal Links	Dofollow
Fight Night: Man vs. ChatGPT- What Our Data Says	Internal Links	Dofollow
Welcome to the Era of Intent-Based Marketing	Internal Links	Dofollow
3X More outbound leads	Internal Links	Dofollow
25% More deals	Internal Links	Dofollow
1000% More ROI	Internal Links	Dofollow
10X More conversions	Internal Links	Dofollow
142% Increase in demos	Internal Links	Dofollow
Enrich Your Data	Internal Links	Dofollow
sales intelligence	Internal Links	Dofollow
Terms of Use	Internal Links	Dofollow
Privacy Policy	Internal Links	Dofollow
Newsroom	Internal Links	Dofollow
Careers	Internal Links	Dofollow
Data Sources	Internal Links	Dofollow
Community Terms of Use	Internal Links	Dofollow
Community FAQ	Internal Links	Dofollow
Terms and Conditions	Internal Links	Dofollow
Privacy Notice	Internal Links	Dofollow

Cookie Policy & Settings	Internal Links	Dofollow
Vendor Code of Conduct	Internal Links	Dofollow
Opt Out	Internal Links	Dofollow
TIA	Internal Links	Dofollow
Do Not Sell My Info	Internal Links	Dofollow
API Documentation	Internal Links	Dofollow
Search by Industry	Internal Links	Dofollow
Help Center Learn how to use Lusha's solutions.	External Links	Dofollow
My account	External Links	Dofollow
Login	External Links	Dofollow
Signup	External Links	Dofollow
Install Extension	External Links	Dofollow
Here is what reviewers on G2 have to say	External Links	Dofollow
Privacy Policy	External Links	Dofollow
Terms of Service	External Links	Dofollow
help center	External Links	Dofollow
No Anchor Text	External Links	Dofollow
No Anchor Text	External Links	Dofollow
No Anchor Text	External Links	Dofollow
No Anchor Text	External Links	Dofollow
No Anchor Text	External Links	Dofollow

While there's no exact limit to the number of links you should include on a page, best practice is to avoid exceeding 200 links.

Links pass value from one page to another, but the amount of value that can be passed is split between all of the links on a page. This means that adding unnecessary links will dilute the potential value attributed to your other links.

Using the Nofollow attribute prevents value from being passed to the linking page, but it's worth noting that these links are still taken into account when calculating the value that is passed through each link, so Nofollow links can also dilute pagerank.



Broken Links



Broken links were found on this web page

<https://auth.lusha.com/login>

<https://auth.lusha.com/signup?data=>

Broken links send users to non-existing web pages. They are bad for your site's usability, reputation and SEO. If you find broken links in the future, take the time to replace or remove each one.